

Message Text

UNCLASSIFIED

PAGE 01 BOMBAY 02057 051050Z

12
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 015661

R 050832Z AUG 76
FM AMCONSUL BOMBAY
TO USDOC WASHDC
INFO SECSTATE WASHDC 6649
AMEMBASSY NEW DELHI
AMCONSUL CALCUTTA
AMCONSUL MADRAS

UNCLAS BOMBAY 2057

E. O. 11652: N/A
TAGS: BEXP, BTRA, IN
SUBJ: BUSINESS TRAVEL: MR. M.B. BHASKARE, MANAGING
DIRECTOR, GREAVES COTTON AND COMPANY LTD.,
BOMBAY

1. MR. M.B. BHASKARE, MG. DIR., GREAVES COTTON & CO.LTD.,
1 DR. V.B. GANDHI MARG, BOMBAY 400 023 (WTDR 11/73) IS
PLANNING TO VISIT US SEPT. 26-OCT. 8. GREAVES IS LEADING
INDIAN FIRM WITH COMBINED MANUFACTURING AND MARKETING
OPERATIONS AND REPRESENTS A LARGE NUMBER OF FOREIGN FIRMS
INCLUDING OVER 15 US FIRMS. MR. BHASKARE IS A PROMINENT
BUSINESS LEADER OF WESTERN INDIA ASSOCIATED WITH SEVERAL
BUSINESS ORGANIZATIONS. HE IS AMONG OUR IMPORTANT
COMMERCIAL CONTACTS.

2. MR. BHASKARE'S PRINCIPAL INTEREST IN US IS TO LOCATE
SUPPLIERS OF OILFIELD EQUIPMENT AND SUPPLIES. GREAVES
REPRESENTS SEVERAL US FIRMS IN THE FIELD BUT IS INTERESTED
IN HANDLING ADDITIONAL PRODUCT LINES WITH A VIEW TO PROVIDE
AN INTEGRATED SUPPLY SERVICE TO THE INDIAN OIL DRILLING
INDUSTRY. BESIDES THIS, MR. BHASKARE WILL BE AVAILABLE FOR
CONSULTATIONS WITH US FIRMS INTERESTED IN MARKETING GOODS
IN INDIA, PARTICULARLY TEXTILE MACHINERY, MINING, METAL-
WORKING AND FOUNDRY EQUIPMENT, ELECTRICAL MACHINERY,
EARTHMOVING AND CONSTRUCTION EQUIPMENT, AVIATIO AND
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BOMBAY 02057 051050Z

ELECTRONIC EQUIPMENT, INSTRUMENTS, AGRICULTURAL MACHINERY,

MARINE EQUIPMENT AND OTHER CAPITAL EQUIPMENT. MR. BHASKARE IS ALSO A KNOWLEDGEABLE CONTACT FOR US FIRMS PLANNING INVESTMENT AND/OR LICENSING OPERATIONS IN INDIA.

3. BHASKARE'S ITINERARY IN US COVERS NEW YORK (SEPT.27), LOS ANGELES (SEPT.28-OCT.1) AND HOUSTON (OCT. 4-7). HIS CONTACT ADDRESSES AT THESE PLACES ARE CARE OF: (A) MR. R.L. BYRNE, ACF INDUSTRIES INC., 750 THIRD AVE., N.Y. 10017; TELEPHONE: 212-986-8600; (B) MR. TALE BOYER, 17871 VON KERMAN AVE., IRVINE, CALIF. 92705; TELEPHONE: 714-540-7010 AND (C) MR. R.D. STOTTLEMEYER, NATIONAL SUPPLY CO., DIV. ARMCO STEEL CORP., 1455 WEST LOOP SOUTH, HOUSTON, TEXAS 77027; TELEPHONE: 713-621-7700. BHASKARE MAY ALSO VISIT WASHINGTON TO MEET WITH DOC OFFICIALS, AND WE HAVE ADVISED HIM TO WORK THROUGH HOUSTON DISTRICT OFFICE.

4. BHASKARE REQUESTED THAT HIS BUSINESS INTEREST BE DISSEMINATED AMONG OILFIELD EQUIPMENT AND SUPPLIES DEALERS IN THE CITIES IN HIS ITINERARY EXCEPT THE FOLLOWING ALREADY REPRESENTED BY GREAVES: IN HOUSTON, ARMCO STEEL, ACF INDUSTRIES, DRILCO INTERNATIONAL DIV., BAKER OIL TOOLS INC., GEO SPACE CORP., HAROLD BROWN CO., JET-LUBE INC., MILCHEM INC., SWECO INC. AND TRI-STATE OIL TOOL INDUSTRIES; AND IN THE LOS ANGELES AREA, DYNA DRILL CO. AND WILLIS OIL TOOL CO. BOTH OF LONG BEACH, GRUNER & CO., POOCA CITY, MARTIN DECKER CO., SANTA ANA AND SMITH TOOL CO., IRVINE.

5. WE HAVE SUGGESTED TO BHASKARE THAT HE GET IN TOUCH WITH PETROLEUM EQUIPMENT INSTITUTE, TULSA, AND PETROLEUM EQUIPMENT SUPPLIES ASSOCIATION, HOUSTON, FOR ADDITIONAL ASSISTANCE IN LOCATING SUPPLY SOURCES. YOU MAY WISH TO COORDINATE WITH THESE INDUSTRY ORGANIZATIONS. WE ALSO SUGGESTED THAT HE VISIT GASTECH 76 EXHIBIT (OCT. 5-8) AT NEW YORK.

6. ACTION REQUESTED: BHASKARE'S BUSINESS STATUS CALLS FOR SPECIAL ASSISTANCE. PLEASE DISSEMINATE HIS INTERESTS AMONG APPROPRIATE AMERICAN FIRMS. USUAL COURTESIES BY NEW UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BOMBAY 02057 051050Z

YORK, LOS ANGELES AND HOUSTON DISTRICT OFFICES TO BHASKARE, SHOULD HE CALL, WILL BE APPRECIATED.
COURTNEY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 05 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BOMBAY02057
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760301-1321
From: BOMBAY
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760885/aaaacwkn.tel
Line Count: 110
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 27 FEB 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 FEB 2004 by ReddocGW>; APPROVED <27 JAN 2005 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BUSINESS TRAVEL: MR. M.B. BHASKARE, MANAGING DIRECTOR, GREAVES COTTON AND COMPANY LTD., BOMBAY
TAGS: BEXP, BTRA, IN
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006